

Infertility Network - Financial History (\$)

	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
OPENING BALANCE		447	1,587	137	14,255	25,399	21,719	6,843	16,556	4,604	2,189	16,320	9,397	1,130	2,654	10,329	17,507	23,214	16,903
INCOME																			
Advertising Sales*					3,751	12,180	14,556	10,819	1,390	1,394	715	2,907	225	165	25				
Bingo**				49,117	53,417	50,626	64,122	71,626	67,182	59,464	61,772	59,745	68,485	64,800	65,044	53,100	40,137	38,099	34,888
Donations & Memberships																			
- Corporate***				4,348	4,100	25,468	17,800	12,900	10,966	18,033	19,576	12,637	18,000	7,000	10,000	2,500			
- Personal		750	5,039	5,265	6,640	12,641	15,913	14,556	15,690	14,480	11,067	11,414	13,236	4,721	14,279	10,135	6,252	7,251	2,364
- Professional	850	1,150	3,405	5,635	3,789	4,255	5,906	6,671	803	2,631	4,250	3,827	1,360	1,095	3,079	264	30	1,460	160
Government grants										4,500									5,000
Miscellaneous		46	2,548	4,291	5,562	3,598	420	4,764	4,960	6,212	1,678	3,867	4,218	2,812	4,624	1,848	2,194	1,864	1,885
Programs & Services																			
- Book Sales		529	241	145	-282	675	3,264	2,699	4,314	2,704	1,296	2,200	2,071	5,110	4,770	3,010	3,295	4,400	2,491
- DVD/CD/tape sales		60	1,444	2,802	3,356	3,380	3,968	1,870	1,960	2,763	1,140	1,280	1,203	1,645	816	565	220	370	372
- Information Kit Sales****			877	1,630	1,694	1,211	1,960	1,715	1,581	1,131	664	401	592	384	287	7			122
- Seminars		6,630	4,830	5,555	5,405	4,375	7,771	3,460	8,105	12,427		4,650	1,340	1,270	2,863				1,287
- Support Groups			1,286	389	290					790	590	80	440	300					300
TOTAL INCOME	850	16,477	29,555	79,177	87,722	118,410	135,681	131,081	116,952	126,527	102,748	103,007	111,168	89,302	105,786	71,429	52,127	54,853	47,460
EXPENSES																			
Acctg/Consultg/Legal			500	600	8,510	6,743	8,355	885	750	200	600	419	1,775	1,394	420	1,265	2,128	2,578	1,287
Bingo			630	9,384	9,875	10,920	12,799	10,835	12,782	10,060	10,205	10,190	11,743	12,103	11,700	10,470	11,025	9,795	10,350
Books/Tapes/DVDs to resell						1,174	3,383	2,113	2,809	1,527	1,462	1,042	1,955	3,379	3,785	2,604	2,448	1,610	2,314
Copying/Printing	37	1,741	3,773	5,677	5,526	21,046	20,085	2,635	11,081	8,145	2,003	3,565	4,561	3,114	3,574	8	139	3,671	-9
Memberships	10	90	60	323	336	501	1,070	755	866	866	1,057	935	640	243	430	170	345	139	375
Misc	34	5,242	7,357	6,640	9,020	10,574	11,625	8,223	5,720	7,218	5,349	6,123	6,772	7,021	6,333	1,088	3,844	4,026	3,480
Office & Admin																			
- Equip: lease/purchase		51	884	5,257	5,472	10,006	1,956	6,213	413	1,728	1,978	2,669	2,555	2,110	2,821	4,152	725		1,932
- Equip maintenance		287	924	1,932	2,451	699	1,494	502	1,290	2,206	1,096	658	1,610	1,052	841		530	534	162
- Internet					148	1,035	802	513	722	574	965	2,183	542	571	397	377	558	726	461
- Phone/Fax	70	1,103	2,039	3,024	2,972	3,297	3,744	2,860	3,332	3,003	2,151	1,971	2,047	1,979	1,880	2,206	2,396	2,447	2,390
- Postage/Mailing/Courier	117	2,361	6,668	9,460	8,997	16,703	17,703	5,001	15,945	14,954	3,059	6,415	12,080	8,002	6,534	1,746	23	6,462	1,157
- Software				683	494	251	74	658		106		-59	1,298	274	161		469	356	235
- Space/Storage/Supplies/Svcs	88	1,579	3,097	5,539	3,480	6,041	7,902	7,473	8,126	6,752	7,985	7,076	7,207	8,907	6,761	5,607	4,883	5,358	5,543
Pamphlets/Permissns						531	324	554	447		25								
Salaries/Benfts/Payroll taxes *****				5,945	6,378	18,251	48,814	67,303	55,793	55,230	48,870	53,246	54,507	31,739	34,636	28,132	12,426	16,563	14,980
Reimbursed Expenses	47	1,707	1,850	5,939	5,016	3,963	3,476	2,114	2,143	1,411	815	608	1,398	809	612	918	656	761	674
Resources		57	243	263	701	151	162	162	3		48	36	114	81	616	274	284	106	144
Seminars		669	2,107	2,965	6,359	7,204	6,056	2,461	6,078	14,306	353	12,351	7,257	3,112	13,358	2,870		3,623	3,320
Support Groups								40	185	551	508	500	1,155	1,889	1,860	1,933	1,808	1,935	2,628
Training		311			625	549	55		30						40				
Workshops/Conferences		138	872	1,661	221	2,453	679	68	388	213	-7		219		1,351	433	1,733	476	65
TOTAL EXPENSES	403	15,337	31,004	65,294	76,579	122,090	150,557	121,368	128,904	128,942	88,618	109,929	119,435	87,778	98,110	64,251	46,420	61,163	51,486
OP SURPLUS/DEFICIT	447	1,139	-1,449	13,883	11,144	-3,680	-14,876	9,713	-11,952	-2,415	14,130	-6,922	-8,267	1,523	7,676	7,177	5,707	-6,310	-4,026
ENDING BALANCE	447	1,587	137	14,255	25,399	21,719	6,843	16,556	4,604	2,189	16,320	9,397	1,130	2,654	10,329	17,507	23,214	16,903	12,878

* Advertising revenue ceased because we have not had the funds to publish a print version of our newsletter since 1998.

** Bingo revenues have declined since the government banned smoking & introduced more 'gaming opportunities' (lotteries, casinos, slot machines at racetracks, etc).

*** The pharmaceutical manufacturers of fertility drugs (Ferring, Organon & Sero) ceased their annual donations as of 2007.

**** Info kits were discontinued as of 2009 due to a lack of sales now that so much information is available for free on the internet.

Total paid in salaries & benefits *****

Executive Director				400	80	13,560	29,820	30,004	30,000	30,000	30,000	30,000	30,000	10,069	17,431	12,735	1,380	5,121	3,750
Admin & Project Support				5,945	5,978	18,030	33,746	34,110	23,263	22,052	15,470	20,162	21,307	19,771	15,716	10,841	11,046	11,442	11,139